



Under the Oak

Campfires & Cwtches

Just a year ago, glamping was not something we had even considered. It wasn't part of the future planning for our family farm. But then the devastating blow of tb test failure meant we lost almost half our herd of cattle and we knew straight away that things had to change. We wanted to find a new direction for the farm and our family.

So a few months later, we found ourselves at the glamping show in Stoneleigh, wandering, wide-eyed and slightly over-whelmed at the choice of structures available for the booming glamping market. We spoke to many companies but when we stumbled into the Clear Sky's demo tent, we both knew pretty much straight away that this was the company we wanted to work with.

The safari tent itself is by far the best quality product we found and we were pleasantly surprised by the price. Mark and his team have – from that first meeting – been incredibly helpful and approachable at all stages and their knowledge and experience has been invaluable to us. Mark even took the time to pay us a personal visit and look over the site, despite the fact that we must be a relatively small project for them.

By Spring 2018, the safari tent was up and kitted out and we welcomed our first guests just a few weeks after Easter. They loved every aspect of their stay, from the tent itself, to the amazing views of the rolling Welsh hills, the fabulous wood fired hot tub and the peaceful secluded location, tucked away next to the pond. They left us a glowing 5* review which hopefully will be the first of many!

Within a year, we have achieved so much and stepped into an exciting new industry which we are learning about every day. The support of Clear Sky has been so reassuring and we plan to expand the site next year and put up some more safari tents.

Lydia Watts

Under the Oak Glamping www.undertheoakglamping.co.uk

For more information about starting a glamping business, simply visit www.safaritents.net